

# CONSOLIDATED INCOME STATEMENT

## CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2007

	Notes	2007 (in TEUR)	2006* (in TEUR)
<b>Sales</b>	<b>13.</b>	<b>3,282,488</b>	<b>2,709,686</b>
Changes in inventories of finished goods and work in progress		(440)	(46,933)
Capitalized cost of self-constructed assets		2,035	1,972
		<b>3,284,083</b>	<b>2,664,725</b>
Other operating income	<b>14.</b>	66,657	41,231
Cost of materials		(1,985,962)	(1,644,917)
Personnel expenses	<b>15.</b>	(676,603)	(516,933)
Other operating expenses	<b>16.</b>	(445,859)	(349,883)
<b>Earnings before interest, taxes, depreciation and amortization (EBITDA)</b>		<b>242,316</b>	<b>194,223</b>
Depreciation, amortization and impairment of intangible assets and property, plant, and equipment	<b>1.</b>	(46,984)	(34,384)
Impairment of goodwill	<b>1.</b>	(2,771)	0
<b>Earnings before interest and taxes (EBIT)</b>		<b>192,561</b>	<b>159,839</b>
Income/Expenses from associated companies		887	1,244
Interest result		4,370	5,290
Other income from financing activities		204	(448)
<b>Financial results</b>	<b>17.</b>	<b>5,461</b>	<b>6,086</b>
<b>Earnings before taxes (EBT)</b>		<b>198,022</b>	<b>165,925</b>
Income taxes	<b>18.</b>	(61,915)	(44,572)
<b>NET INCOME</b>		<b>136,107</b>	<b>121,353</b>
Thereof attributable to:			
Shareholders of the parent company		132,738	118,488
Minority interests		3,369	2,865
Weighted average number of no-par value shares		51,561,489	51,270,364
Earnings per no-par value share (in EUR)	<b>19.</b>	2.57	2.31
Effect of potential dilution of share options		269,688	332,496
Weighted average number of no-par value shares and share options		51,831,177	51,602,860
Diluted Earnings per no-par value share (in EUR)		2.56	2.30
Proposed or paid dividend per no-par value share (in EUR)	<b>8.</b>	1.00	0.75

\* restated

The following notes to the consolidated financial statements form an integral part of this consolidated income statement.